

Message Text

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17

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FM SECSTATE WASHDC

TO AMEMBASSY LIBREVILLE

AMEMBASSY PARIS

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PARIS FOR COHEN

E.O. 11652:N/A

TAGS: BEXP, GB

SUBJ: RAWIRI VISIT TO U.S.

REF: LIBREVILLE 164; LIBREVILLE 139

1. COMMERCE GAVE GABONNESE AMBASSADOR MAVO'NGOU
FOLLOWING LIST U.S. EXECUTIVES WHO HAVE REQUESTED PRIVATE
MEETINGS MINISTER OF STATE RAWIRI WHEN HE VISITS U.S.
LATER THIS MONTH:

2. (A) SAROS ASSOCIATES (RE SANTA CLARA MINERALS PORT):
PAUL SAROS, PRESIDENT, JAMES TIMPSON, VICE PRESIDENT;
(B) BETHLEHEM STEEL CORP. (RE BELINGA IRON ORE AND SANTA
CLARA PORT): JORGE SCHNEIDER, VICE PRESIDENT; (C) GENERAL
ELECTRIC CO. (RE TRANSGABON LOCOMOTIVES): ROLAND FRIDELL,
MANAGER, WASHINGTON OFFICE, INTERNATIONAL SALES DIVISION;
(D) TAMS (RE GRAND POUBARA DAM AND TRANSGABON RAILROAD):
PLINIO PATRAO, ROBERT F. HEINS, E. PER SORENSEN, PARTNERS;
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(E) MORRISON-KNUDSEN (RE BOOVE-BELINGA SECTION TRANSGABO);

GEORGE H. ANDREWS, DIRECTOR OF EXTERNAL AFFAIRS; (F) CHARLES T. MAIN CONSULTING ENGINEERS (RE GRAND POUBARA DAM); GERARD BLANC, INTERNATIONAL MANAGER; (G) KAISER ENGINEERS (RE GRAND POUBARA DAM); D. A. DUFFY, VICE PRESIDENT,

D. ROBERT TIETJEN, MANAGER, ENGINEERING SERVICES; (H) BLACK & VEATCH INTERNATIONAL (RE GRAND POUBARA DAM); FRED HUBER, WASHINGTON COUNSELOR; (I) DRAVO CORP. (RE GRAND POUBARA DAM); EDWIN N. HOWER, COMMERCIAL MANAGER, INTERNATIONAL.

3. THESE ARE IN NEARLY EVERY INSTANCE DECISION-MAKING EXECUTIVES. ALL REPRESENT TOP-DRAWER FIRMS WITH SERIOUS

INTEREST IN SPECIFIC GABONESE PROJECTS. FIRMS HAVE ALREADY SUBMITTED PROPOSALS TO GOG OR ARE PLANNING TO SEND REPRESENTATIVES TO GABON FOR THIS PURPOSE. IN LATTER INSTANCE PLANS MAY HINGE ON OUTCOME TALKS WITH RAWIRI.

4. ALL EXECUTIVES ON LIST HAVE AGREED MEET WITH RAWIRI WASHINGTON. ALSO, SOROS AND TAMS WOULD LIKE INVITE HIM TO THEIR FACILITIES NEW YORK IF HE STOPS OVER THAT CITY ON WAY TO WASHINGTON. GENERAL ELECTRIC WOULD LIKE FLY HIM IN COMPANY PLANE TO VISIT LOCOMOTIVE PLANT, ERIE, PA.

5. AMBASSADOR MAVOUNGOU WAS ADVISED ALL ARRANGEMENTS FOR RAWIRI MEETINGS WITH U.S. BUSINESS EXECUTIVES SHOULD BE MADE THROUGH STEPHEN M. CONGER, USDOC, TELEPHONE 967-4331. THIS FOCAL POINT DEEMED ESSENTIAL TO ORDERLY

SCHEDULING AND TO ENSURE RAWIRI GETS TO SEE KEY U.S. BUSINESSMEN RE PROJECTS OF IMMEDIATE CRITICAL COMMERCIAL INTEREST.

6. MAVOUNGOU HAS INFORMED DEPARTMENT OF RAWIRI'S ARRIVAL FEB. 17. WOULD APPRECIATE EMBASSY CONFIRMATION OF DATE AND ADDITION OF FLIGHT ARRIVAL INFORMATION.

7. FOR PARIS (COHEN)
EMBASSY SHOULD ATTEMPT, IF IT DEEMS APPROPRIATE TO LIMITED OFFICIAL USE

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PERSUADE MIN. RAWIRI TO ALLOCATE SUFFICIENT TIME TO SEE KEY U.S. BUSINESS EXECUTIVES MENTIONED PARA 2. LIST SHOULD BE PASSED RAWIRI SO HE CAN PLAN HIS U.S. ITINERARY ACCORDINGLY. KISSINGER

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